Our quality promise

Quality is more than an advertising claim; quality must be demonstrated. This is the reason that Snom has been working for more than 20 years to constantly improve the reliability of their telephones. Thanks to high-quality technical materials, very strict quality controls and high-performance firmware today we have more than 300,000 telephones that are still in operation despite the fact that they are more than 14 years old.

A real record! But who would use their 90s PC today?

Nobody because the numerous achievements in technological advances in recent years are now indispensable to all of us, both in our private lives and at work. As pioneers of IP telephony we too have constantly driven innovation.

The time has come to take advantage – with the Snom Exchange Programme.

What is the Snom Exchange Programme?

Snom Exchange was developed to thank our customers for their many years of trust by ensuring that they can continue to work as productively and securely as possible.

Benefits

- Enjoy all the new features of modern Snom telephones
- Continue to call in maximum security thanks to the powerful and high-performance Snom firmware
- Switch to using completely new telephones with a modern design
- Take advantage of the special conditions just for you and enjoy great savings

The Snom Exchange Programme allows our customers to continue to use Snom IP telephones in a safe, simple and reliable way. In fact with this initiative our customers can replace the devices they have been using for years with comparable products chosen from our latest product ranges.

How can I benefit from the programme?

Not only our customers but even our specialised resellers can also benefit from the Snom Exchange Programme. For each replaced telephone we offer a fantastic bonus of up to 12 €* per Snom telephone.

<table>
<thead>
<tr>
<th>Which telephones can be replaced?</th>
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<tbody>
<tr>
<td>D300</td>
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<tr>
<td>D320</td>
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<tr>
<td>D360</td>
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The benefits don’t end there: if you are a member of the Snom Partner Programme, you can register the telephones purchased as replacements and accumulate your rebates. As you can see you have everything to gain!

How does Snom Exchange work?

To take part in the initiative you just need to identify customers who are still using telephones that are included in the programme. When these customers decide to purchase replacement telephones all you need to do is send the relative order and the Mac Address of the old telephones to Snom. We’ll do all the rest!

Do you have any more questions?

We have the answers!

If you have any more questions about the Snom Exchange Programme please contact your local sales representative.

We will be happy to help without delay.